

# The *True* Value of Optimising *Your* Government Workforce

You are unique, we get it. Let us help  
you build the unique business case for  
your workforce management project.



A WORKFORCE  
SOFTWARE  
COMPANY





# Why it's so difficult to quantify the value of improving your workforce management processes **and why it's worth it.**

## **Make a Case for Change**

Local, state, and federal levels of government operate in a highly regulated environment with complex union rules, unique labor laws, CBAs, and multiple assignments. On top of that, labour and compensation costs are a major cost concerns.. You understand that a workforce management solution can help. Improving the processes of those high-volume transactions between HR and Payroll—in areas like employee rostering, time tracking, and absence management—can really help your government agencies get the most out of their labour budgets and grants. So how do you make a case for change that appeals to the agencies and companies you need to present to?

## **Discover the Benefits That Apply Specifically to You**

No two council, agency or department occupy the exact same state of workforce management maturity and automation. Your council, agency or department is different from the rest, which is why the mysterious formulas of generic online calculators yield inaccurate ROI predictions. Instead, we want to equip you with accurate information that supports your unique case.

## Councils, Agencies and Departments Can Save Up to \$57.2M\* Annually with WFS Australia

Based on aggregated results of case studies we've done with our customers across a broad spectrum of deployments and departmental maturity across the globe, we see that councils, agencies and departments can save up to \$44M annually with the WorkForce Suite. The total return on investment you can expect will depend heavily on the particulars of your current processes, implementation details and your desired state post-implementation.

Value Drivers	Local Government (Approx. 5K Employees)	State and Federal (Approx. 20K Employees)
<b>Direct Savings</b>		
Reductions in Direct Labour Costs	\$2.6M - \$2.99M	\$7.2M - \$14.3M
Savings on Unearned PTO Expense	\$642K - \$1.21M	\$3.6M - \$9.1M
Reductions in Overtime Payroll Costs	\$130K - \$203K	\$1.8M - \$3.6M
Reduced Legacy System Costs	\$65K - \$130K	\$468K - \$598K
Reduced Time Inflation and Payroll Costs	\$172K - \$320K	\$1.3M - \$2.8M
Payroll and Temp Labour Expense Savings Due to Improved Leave Management	\$17K - \$20K	\$172K - \$247K
<b>Process Savings</b>		
Efficiencies in Timekeeping	\$910K - \$1.82K	\$3M - \$6M
Efficiencies – Adjustments and Corrections to Pay	\$56K - \$65K	\$98K - \$163K
Savings from Self-Service – Time	\$138K - \$237K	\$553K - \$683K
Savings from Self-Service – Absence	\$59K - \$75K	\$434K - \$585K
Absence Leave Management Efficiencies	\$14K - \$17K	\$59K - \$69K
<b>Total Sample Annual Recurring Benefits</b>	<b>\$4.81M - \$7.15M</b>	<b>\$4.81M - \$7.15M</b>

\* Values are in Australian dollars using conversion rates at the time of publication.



"We felt the WFS Australia team's culture and demonstrated experience, both as a vendor and implementer, would complement the Department's in-house capabilities ensuring a strong partnership during the implementation, maintenance and ongoing use of the WorkForce Suite."

- Matthew Negus - A/Director Operational HR, Department of Justice WA

## Tailor the Value to Your Institution

Let's dig a little deeper. Request your personalized Quick Value Assessment [here](#) so that we can help you determine the true value of implementing a workforce management solution in terms and in measures relevant to your unique organization. These measures include hard benefits such as payback periods and return on investments, as well as soft benefits like improving employee experience, retention, and compliance. We can also help you understand the specific areas that only a WorkForce Software solution can improve. All you need to do is provide us with some basic information about your organization and labor costs such as number of employees, pay rates, employee turnover rate, etc. and we will take it from there.

## About WFS Australia

WFS Australia is a provider of cloud workforce management solutions that empower employees and managers to digitise time and labour processes, optimise demand-driven rostering, simplify absence management and enable strategic business insight. Our solution, the WorkForce Suite, adapts to your organisation's specific workforce management requirements no matter how unique your pay rules, labour regulations, rosters, and employee self-service needs are.

Our Workforce Management software experts in the overnment and Public Sector can provide you with a personalised demo and value assessment and you'll see how we make work easy for over 3.6 million individuals in 65 countries.



**Request Your Personalised  
Value Assessment Now!**

**LEARN MORE**